

# EXCEL AIR TOOL CO., INC.

## DISTRIBUTOR PROFILE/LINE CARD

### Description of Operations

Founded in 1977, Excel Air Tool Co., Inc. is recognized as the premier distributor of pneumatic and electric assembly tools and equipment. Excel sales engineers can specify, design and install all tooling requirements from simple air powered tools to complete assembly stations. For quality, dependability and durability, turn to Excel for all your power tool needs.

### TOOL REPAIR SERVICE

All Major Brands  
Tools & Controllers  
Warranty Service  
Electric & Air Tools  
Discount Service Contracts  
Pre-charge Estimates  
Calibration/Certification Service  
Off-Site Calibration Service

### VALUE ADDED SERVICES

EDI/Internet Capabilities  
E-Commerce  
Parts for All Major Brands  
Accessories for Major Brands  
Technical Support/Training  
On-Site Training Facility  
Complete Station Capabilities  
VISA/Mastercard/American Express

### KEY PRODUCTS

#### AirTools

Air Impacts  
Air Screwdrivers  
Air Nutrunners  
Air Drills  
Air Grinders  
Air Motors  
Air Hoists

#### Electric Tools

Electric Impacts  
Electric Screwdrivers  
Nutrunners  
Electric Drills  
High Cycle Grinders  
Air & Electric Screwfeeders  
Demolition Tools  
Air & Electric Autofeed  
Drills  
Electric Hoists  
Air & Electric Multiple  
Spindle Nutrunners

#### Test Equipment

Torque Wrenches  
Transducers  
Strain Gauges  
Torque Testers  
Controllers  
Cables  
Torque Monitors

#### DC Electric Tools & Controllers

Fixture Mounted Tools  
Offset Spindle Tools  
Networked Controllers  
Assembly Qualifiers

#### Additional Products

Abrasives  
Cable & Hose Carriers  
Chain Hoists & Pullers  
Chisels & Steels  
Cleaners/Degreasers  
Conveyors  
Festoon Kits  
Hand Tools  
Hose Reels  
Hydraulic Cylinders,  
Fittings & Accessories  
Jacks, Lifting  
Lift & Tilt Tables  
Oilers & Lubricators  
Safety Matting  
Shelving  
Hand Sockets  
Power Sockets  
Work Stations  
Wrenches  
Zero Gravity Balancers

### MAJOR MANUFACTURERS

AAG Techmotive  
Advanced Assembly  
Group  
Advanced Technology  
Products  
Advanced Industrial  
Technologies  
Apex  
ATP  
Bal-Trol  
Bryan Tech  
Bishamon  
Buckeye/Rockwell  
C.E. Electronics  
Chicago Pneumatic  
Cleco  
Coffing  
Columbus McKinnon  
Cooper Power Tools  
Delta Regis  
Desoutter  
Dotco  
Fein  
Florida Pneumatic  
Gage Bilt Products  
Gardner Denver  
Gleason/Econoline  
GSE-Techmotive  
ITD  
Jomat  
Kent Air Tool  
Knight  
Masterpower  
Mannessman Demag  
Mountz  
National Detroit  
Nitto Kohki Tools  
Ozat  
Packers/Kromer  
Protomark/Mannessman  
Rotor  
Rousseau  
Senco  
Sioux Tools  
Spanco  
St. Louis Pneumatic  
Universal Rodac  
Universal Tool  
Visumatic  
Wearwell  
Williams